

### Discounted Cash Flow Model Data

Carrier	$P_0$	$D_0$	Yahoo! Finance 5-Year "g"	CNNMoney 5-Year "g"	Reuters Long-Term "g"	Zacks 5-Year "g"
Consolidated	17.79	1.55	0.0200	0.0200	0.0200	0.0200
Shenandoah	15.36	0.33	0.1500	0.1300	NA	NA
Hickory Tech	10.24	0.58	0.0380	0.1200	NA	NA
TDS	21.12	0.51	0.0400	0.0400	NA	0.0400
Lumos	13.01	0.56	0.0300	0.0300	NA	0.0300
Windstream	8.14	1.00	-0.1125	-0.0200	-0.0683	0.0100
Alaska	1.62	0.20	-0.1000	-0.1000	NA	NA
Frontier	3.93	0.40	0.0600	0.0150	0.0233	0.0450
AT&T	36.74	1.80	0.0550	0.0594	0.0580	0.0580
Verizon	49.48	2.06	0.0633	0.1000	0.0575	0.0730
Century Link	35.20	2.16	0.0055	0.0060	0.0137	0.0370

**Notes:**

Current price ( $P_0$ ) and current dividend ( $D_0$ ) for each carrier obtained from:

<http://finance.yahoo.com> (last visited March 27, 2013).  $P_0$  is the March 26, 2013 closing price.

$D_0$  is the annualized value of the most recent dividend payment on or before March 26, 2013.

Growth rate ("g") for each carrier obtained from:

<http://finance.yahoo.com> (last visited March 27, 2013);

<http://money.cnn.com> (last visited Mar. 27, 2013);

<http://www.reuters.com/finance> (last visited Mar. 27, 2013); and

<http://www.zacks.com> (last visited Mar. 27, 2013).

NA means that "g" is not available for the carrier from the source noted at the top of the table.